



PRESS RELEASE

TeiaCare raises €7M in a funding round led by P101 SGR to accelerate growth and internationalization

Leveraging fresh capital and a leading position in Italy, TeiaCare aims to scale its business and fast-track international expansion

April 9, 2026 – **P101 SGR**, a leading venture capital player in Italy with an international focus, has invested **€5 million** in **TeiaCare**, leading a **€7 million** funding round.

Alongside **P101**, the round saw participation from existing shareholders as well as two new healthcare-focused investors, Spanish family offices **Namarel** and **Inderhabs**. The latter complements its investment activity with direct operations in the residential care sector.

TeiaCare is Italy's leading provider of care monitoring solutions for residential healthcare facilities, including nursing homes, rehabilitation centers, intermediate care facilities, hospices, and dedicated units for patients with Alzheimer's and other forms of dementia. Through its proprietary platform **Ancelia**, the company supports nurses, caregivers, physicians, directors, and coordinators with tools that enhance care awareness, enable personalized treatment, and improve decision-making.

Powered by an integrated system of optical sensors and artificial intelligence algorithms, **Ancelia** monitors care environments and transforms collected data into actionable insights to prevent risk situations, support care pathway planning, and optimize daily staff operations.

Founded in 2018 by **Guido Magrin** and **Luca Iozzia**, **TeiaCare** now serves over **150 clients** across more than **200 facilities**, covering approximately **75,000 residents**—equivalent to a quarter of the total in Italy—positioning itself as a reference player domestically and one of the few specialized operators in Europe.

The company operates in a highly sensitive sector under significant pressure. In Italy alone, around **300,000** people currently reside in long-term care facilities, with a similar number on waiting lists. In addition, approximately four million people require home care services. The sector is also facing a growing workforce shortage, with an estimated gap of **50,000** nurses. During night shifts, facilities often rely on just one nurse and two healthcare assistants per 100 patients.

“In a context where the fragility of the residential healthcare sector is becoming increasingly evident, technology has rapidly evolved from being an opportunity to a necessity,” said **Guido Magrin, CEO & Co-Founder of TeiaCare**. *“Today, we have a unique opportunity to help define a new category of care*

solutions: practical tools that support care professionals, improve the quality of life for vulnerable individuals, and structurally address one of the major challenges of our time—population aging.”

TeiaCare will use the new capital to accelerate the **scaling of its business model** towards new geographical and functional frontiers. The goal is to evolve the offer through the development of advanced **Data, Spatial and Care Intelligence solutions**, also extending the application patterns from the residential to the healthcare and domestic context. With the operational support of P101, TeiaCare will also initiate its international expansion, with an immediate focus on France and Spain, promoting a model of **care continuity** across hospitals, nursing homes, and home care.

P101's **investment in TeiaCare** comes at a time of strong growth in the **Health Tech sector**, which accounts for approximately **20%** of the investments made through **Programma 103**. More broadly, aggregating its different segments, the Health & Life Science sector also stands out in capital raising in 2025, with around **600 million euros** invested by Venture Capital funds, as highlighted in P101's latest [State of Italian VC](#) report.

*“Technology applied to care is becoming increasingly central: it enhances care capacity, reduces inefficiencies, and improves service quality. We are strongly committed to HealthTech, where we have already allocated 20% of Programma 103's deployed capital” said **Stefano Guidotti, Partner at P101**. “In a sector as complex and sensitive as the one TeiaCare operates in, we believe technology can provide extraordinary added value. TeiaCare has already established itself as a leader in Italy, and thanks to its flexible and scalable solution, it is well-positioned to expand rapidly at the international level, starting from Southern Europe where it can introduce a truly differentiated offering. We are therefore pleased to support the company in this new phase of growth.”*

With this transaction, **P101** completes its **fourteenth investment** through **Programma 103, Azimut ELTIF Venture Capital P103, and Programma 103R Digital**. **Programma 103** is also supported by the European Union through the InvestEU Fund, while Programma 103R Digital is backed by CDP Venture Capital SGR, including through the Digital Transition – PNRR fund, which leverages resources made available by the EU under the NextGeneration EU initiative to foster the digital transformation of industrial supply chains and small and medium-sized enterprises.

P101 SGR

P101 SGR is one of the leading venture capital fund managers in Italy, specializing in investments in innovative and technology-driven companies in Europe.

Founded in 2013 by Andrea Di Camillo, its investors include Azimut, CDP, European Investment Fund, Cassa Nazionale di Previdenza e Assistenza Forense, Enpam, Inarcassa, ISP Group Pension Fund, Compagnia di San Paolo, Banco BPM, Banca Sella, Unicredit Banca and other institutional investors, as well as some of Italy's leading entrepreneurial families.

P101 SGR currently manages five funds, including the first retail investment vehicle for venture capital developed in collaboration with the Azimut Group. With assets under management totalling around €500



million, P101 has so far completed around 300 transactions by investing almost €250 million in the real economy and supporting over 60 companies that in 2025 generated around €2 billion in revenues, employing more than 5,500 people.

In over 12 years of activity, P101 has contributed to the development of the Italian innovation ecosystem by supporting the growth and international expansion of companies such as Fatmap (Strava), 2hire, MusixMatch, Tannico, Deporvillage and Musement.

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